

# Envirofy your Shop: Development of a Real-time Tool to Support Eco-friendly Food Purchases Online

Gözel Shakeri

University of Glasgow  
Glasgow, United Kingdom  
gozel.shakeri@glasgow.ac.uk

Claire McCallum

University of Northumbria  
Newcastle upon Tyne, United Kingdom  
claire.mccallum@northumbria.ac.uk

## ABSTRACT

A third of global greenhouse gas (GHG) emissions are attributable to the food sector, however dietary change could reduce this by 49%. Many people intend to make eco-friendly food choices, but fail to do so at the point-of-purchase. Educating consumers on the environmental impact of their choices during their shop may be a powerful approach to tackling climate change. This paper presents the theory- and evidence-based development of Envirofy: the first eco-friendly e-commerce grocery tool for real shoppers. We share how we used the Behaviour Change Wheel (BCW) and multidisciplinary evidence to maximise the likely effectiveness of Envirofy. We conclude with a discussion of how the HCI community can help to develop and evaluate real-time tools to close intention-behaviour gaps and ultimately reduce GHG emissions.

## CCS CONCEPTS

• **Human-centered computing** → **Web-based interaction**; **Interface design prototyping**; **Collaborative and social computing devices**.

## KEYWORDS

Sustainable HCI; grocery e-commerce; traffic light feedback; eco-friendly; browser extension; digital intervention; Behaviour Change Wheel;

## ACM Reference Format:

Gözel Shakeri and Claire McCallum. 2021. Envirofy your Shop: Development of a Real-time Tool to Support Eco-friendly Food Purchases Online. In *CHI Conference on Human Factors in Computing Systems Extended Abstracts (CHI '21 Extended Abstracts)*, May 8–13, 2021, Yokohama, Japan. ACM, New York, NY, USA, 9 pages. <https://doi.org/10.1145/3411763.3451713>

## 1 INTRODUCTION

The number one thing individuals can do to substantially lower greenhouse gas (GHG) emissions is to change their diet [62]. Consumers' food choices are responsible for 1/3 of a household's total environmental impact [16], yet the consumption of sustainable food remains low [67]. Some of the least sustainable food choices are even expected to increase. Meat consumption is predicted to

have risen by 72% from 2000s to 2030 [55], and dairy production has more than doubled over the past 50 years to meet increasing consumer demands [66]. The eco-friendliness of foods also depends on their transportation method (with airfreight having the greatest environmental impact) [64], as well as the amount of plastic packaging required and extent to which it is recyclable [17]. If we continue to consume food (and drive production) in the same way we do now, the food sector could be responsible for up to 50% of all global emissions by 2050 [78].

Interestingly, many people do intend to buy environmentally friendly food [92]. Yet, when it comes to the point-of-purchase, their behaviour often does not align with these intentions (known as the "intention behaviour gap" [93]). Even when motivated to make sustainable food choices, the items in shoppers' basket amount to a much higher CO<sub>2</sub> value than what is feasible for the planet long-term [62].

Eco-feedback is a promising means of providing education tailored to users' own context and choices [23, 69, 79]. HCI researchers have largely focused on providing eco-feedback on household energy [40, 60, 99] and water use [24]. When applied to food consumption, these have addressed only one dimension of their environmental impact (e.g. food waste [47], or organic foods [101]) and not the complexity of a food product's overall environmental impact. Further, such interventions have yet to take advantage of real-time delivery in context. Zapico *et al.* [101] for example, developed an eco-feedback dashboard on organic food consumption, for use after products had already been purchased, using receipts as data sources. "Just-in-time" [81], "point-of-purchase" [48], and context-based interventions when food shopping [5] can boost the chances of the shopper performing the desired behaviour when it matters most, but have so far been limited to nutrition. Such approaches may be key to addressing the intention behaviour gap in purchasing low impact foods.

Our research focuses on the design space at the point-of-purchase; when food shopping online. Online shopping is increasing rapidly [13, 90]. Although more environmentally friendly than in-person (due to low transport) [18], there are opportunities to make this increasingly-used medium even more sustainable. Supermarket websites can support real-time interventions; however it is essential that these are theory- and evidence-based to maximise the likelihood they will be effective [11]. Of the few behavioural interventions that have been designed and developed to support sustainable food choices to date, most have lacked a basis in behaviour change theory [34].

This paper outlines the multidisciplinary development of Envirofy, the first real-time web-based tool targeting sustainable food shopping behaviour. We describe how Envirofy was developed

Permission to make digital or hard copies of all or part of this work for personal or classroom use is granted without fee provided that copies are not made or distributed for profit or commercial advantage and that copies bear this notice and the full citation on the first page. Copyrights for components of this work owned by others than ACM must be honored. Abstracting with credit is permitted. To copy otherwise, or republish, to post on servers or to redistribute to lists, requires prior specific permission and/or a fee. Request permissions from [permissions@acm.org](mailto:permissions@acm.org).

*CHI '21 Extended Abstracts*, May 8–13, 2021, Yokohama, Japan

© 2021 Association for Computing Machinery.

ACM ISBN 978-1-4503-8095-9/21/05...\$15.00

<https://doi.org/10.1145/3411763.3451713>

using both behaviour change theory (Behaviour Change Wheel, BCW) [53] and multidisciplinary evidence. By reporting how specific behaviour change techniques (BCTs) were translated and “operationalised” within Envirofy’s algorithm and interface, we contribute concrete examples that HCI researchers can draw upon to ensure much-needed future developments in this area are theory-based and likely to be effective. “Early and often” sharing is crucial to promote agile and responsive research [36] that keeps pace with, and takes advantage of, the latest technology [35].

## 2 THEORETICAL DEVELOPMENT USING THE BEHAVIOUR CHANGE WHEEL

### 2.1 Steps 1-3. Defining, Selecting, and Specifying the Problem Behaviour

The first steps of the BCW focus on understanding the problem; in this case environmentally damaging food consumption. Stating the problem in behavioural terms helps to define the target of the intervention [53]. This involves considering first all relevant behaviours by relevant groups (step 1); selecting from these to identify a single target behaviour (step 2); and specifying that behaviour as thoroughly and precisely as possible, using pre-specified prompts provided by the BCW (step 3). The final behaviour is specified in Table 1.

BCW question	Specification
Who needs to perform the behaviour?	Individuals who purchase food from supermarkets online.
What do they need to do differently?	Select and purchase the most sustainable option from a range of available food products.
When do they need to do it?	When they are choosing food items, at the point-of-purchase.
Where do they need to do it?	On supermarket websites, using their device, in locations with internet access.
How often do they need to do it?	Every time they visit the online supermarket website.
With whom do they need to do it?	Alone or with members of the same household.

**Table 1: Specification of the behaviour targeted by Envirofy**

### 2.2 Step 4. What Needs to Change: Why are People Not Making Environmentally Friendly Food Choices?

A core step of the BCW is to identify barriers that are currently stopping individuals from doing the specified behaviour. This helps to understand what problems the intervention should solve and how it should work. A narrative literature review was conducted to identify various barriers to purchasing environmentally friendly foods. APEASE criteria [53] were then systematically applied to each barrier to judge whether it was likely to be Affordable; Practical; Effective/cost-effective; Acceptable to users; and Equitable, to target within an online shopping environment. The resulting barriers targeted by Envirofy are reported in Table 2, column 1. The BCW provides multiple theoretical tools to interpret and synthesise barriers: (i) COM-B was used to first understand whether, broadly, barriers related to individuals’ “Capability”, “Opportunity”, and/or “Motivation” to engage in a Behaviour (eco-friendly food shopping)

(Table 2, column 2) (ii) The Theoretical Domains Framework (TDF) [52] was then used to describe these barriers in more theoretical detail (Table 2, column 3). In summary, Envirofy targets barriers relating to individual shoppers’: knowledge and skills in choosing environmentally friendly foods (i.e. psychological capability); exposure to environmentally friendly foods and opportunity to access these (i.e. physical opportunity); and beliefs relating to “perceived consumer effectiveness” i.e. whether their choices will make an environmental impact (i.e. “reflective motivation”).

### 2.3 Steps 5-8. What Kind of Intervention?: Intervention Functions, Policy Categories, BCTs and Delivery Modes

The BCW provides theoretical links between the barriers identified, and the kinds of interventions that are likely to be effective in addressing them. Following this process, Envirofy was designed to target the barriers identified (see step 4) through Education (to improve knowledge on the environmental impact of food choices), Training (to improve skills in selecting products according to environmental labels), Environmental Re-structuring (to improve exposure to and accessibility of environmentally friendly products), and Persuasion (to target beliefs on perceived consumer effectiveness). The delivery mode (i.e. “digital”) and policy (“service provision”) were decided in advance. To decide which specific behaviour change techniques (“BCTs”) to embed in this digital tool we again applied APEASE criteria and consulted the multidisciplinary evidence base, including HCI literature, on ways these had been operationalised. The final BCTs and related evidence are reported for each component in Section 4.

## 3 ALGORITHMIC DEVELOPMENT

### 3.1 Apparatus

One of the main advantages a browser extension provides is that users can interact with the current version of the website. This provides a realistic experience rather than directing users to a simulated website which 1) lacks the polished look and feel of the original website, 2) lacks the vast amount of content the real site provides, or 3) is an in-lab study and lacks real-world fidelity [2]. Browser extensions can be easily installed by the end-user, and content can be injected into existing websites to provide information on top of the natural environment.

Envirofy is optimised for the Chromium browser, covering 85.6% of internet users in the UK [71]. Envirofy was developed in Javascript. Data collection server was written in Python 3.8.5, and ran on an Ubuntu 18 server in the School of Computing Science at the University of Glasgow. Source code is available on Open Science Framework (Link: <https://osf.io/hm9gv/>).

### 3.2 Algorithm

Envirofy crawls the detail pages for all products on the current page and extracts *Ingredients*, *Produce Of*, and *Recycling* information (Figure 1) to calculate the total environmental impact (TEI). TEI is the function of the CO<sub>2</sub> costs which occurred during food production (FP), the packaging life cycle (P), and transport (T): TEI = FP + P + T (based on [98]). As a consumer’s food waste cannot be

Barriers identified in literature	Broad COM-B category	Detailed theoretical description (TDF)
Limited awareness of the association between food choices and environment [46]. Limited factual knowledge about impact of specific food types [49]. Limited skills and understanding of eco labels [83, 86].	Capability (psychological)	Behavioural regulation (i.e. monitoring food choices in relation to their environmental impact) Knowledge (i.e. of the environmental impact of food groups and individual products) Cognitive and interpersonal skills (i.e. in understanding and using environmental information)
Perceived lack of time [9, 14, 59, 63, 72] to use environmental information and limited availability of eco-friendly foods [4, 56, 100].	Opportunity (physical)	Environmental Context and Resources
Belief that actions will not have an impact (Perceived Consumer Effectiveness, PCE) [31, 49, 57].	Motivation (reflective)	Beliefs about consequences Beliefs about capabilities

**Table 2: Selected barriers Envirofy targets towards purchasing environmentally friendly foods**

determined at the point-of-purchase, it is neglected in the equation. The TEI is calculated for 100 grams of the product.

**3.2.1 Food Production (FP).** The CO<sub>2</sub> cost of food production (e.g. environmental impact of growing food) is determined by the ingredients list. On the example of “Sharwoods Green Label Mango Chutney 227G” [82] the ingredients list reads “Sugar, Mangoes (45%), Salt, Acid (Citric Acid), Spices”. The mean CO<sub>2</sub> value for each ingredient is extracted from [3, 62] (CO<sub>2</sub> is used as the measure of environmental impact as all publicly available databases provide these data, in contrast to GHG data). As the distribution of ingredients beyond the 45% mango is not clearly stated, an exponential decay function is applied to determine the composition of the remaining 55%:  $y = a(1 - b) * x$ ;  $x$  is the number of remaining items in the list,  $(1 - b)$  is the decay factor, and  $a$  is the remaining percentage (e.g. 55%), and  $y$  the amount it contributes to the overall product. Items leading the ingredients list contribute greater towards the final product. If no ingredients list was provided on the product page, the algorithm used the words in the title as a 100% component (e.g. mango from “Tesco Giant Mango Each”).

**3.2.2 Packaging (P).** The P value is a function of the plastic’s life cycle [17], containing plastic production, recycling, and the waste handling of the packaging [73]. If a food item’s packaging consists of recyclable and a non-recyclable components, the P value represents both life cycles. If the online retailer does not specify the type of plastic (e.g. polypropylene, polystyrene), the average life cycle cost for all plastic [25] is used. The computation of the P value is based on the assumption that all recyclable plastic will be recycled.

**3.2.3 Transport (T).** The T value is described as:  $y = d * m * w$ , where  $d$  is the distance travelled,  $m$  is the mode of transportation (e.g. lorry, plane), and  $w$  is the net weight of the product. From a product’s detail page, the list of origin countries is extracted. If there is a single country of origin, the distance between the user and that country’s coordinates is calculated in kilometres. Country coordinates are from [12]; and participants’ coordinates are retrieved from the Tesco website, as it collects location data. If multiple countries are listed including the UK, it is first checked whether the product is in season in the UK [58]; if true, the UK is assumed to be the country of origin. If however, the product is not in season in the UK or from outside the UK, the average distance from the participant’s location to the other countries is calculated.

Transport mode —lorry, train, ship, plane — is determined on the distance of the product from the consumer, and whether that

product is perishable (e.g. avocados). Perishable foods are transported by train or plane, and non-perishable and frozen foods are transported by sea or lorry [21]. If a product originates in Europe, non-perishable foods are on average transported to the UK via lorries, and perishable foods via train; otherwise via ship or plane [64]. Keywords such as “perfectly ripe”, “frozen”, and “dried” help determine the mode of transport, as well as categorisation of products into “fresh” or “cupboard”. The net weight of a product is extracted from its detail page.

## 4 TECHNIQUES AND THEIR DESIGN WITHIN THE ENVIROFY INTERFACE

In this section we describe the main components of Envirofy, including the BCTs and intervention functions they support, and multidisciplinary evidence used to inform their design. The final designs or “operationalisations” of BCTs within Envirofy were refined using think aloud methods (n=11, 6 females, age 33.1 ± 14.5) (University of Glasgow Ethics Committee approval number 300190261).

### 4.1 Carbon Labelling and Traffic Light Colour Coding

**BCTs:** Information about social and environmental consequences; prompts/cues; conserve mental resources. **Main function:** Education.

**Related Work.** Carbon labelling encourages consumers towards environmentally friendly purchases [45, 95], through increasing knowledge about food product sustainability [6]. The effectiveness of carbon labelling increases if the item’s environmental footprint is explained through its components (i.e. production, transport, and packaging) [28], as more information increases consumers confidence in their decision [75]. Presenting the environmental impact relative to other products, rather than stand alone, allows for comparison between products, which is preferred [32, 74]. Research has shown that the use of traffic light colours is effective in communicating a product’s environmental performance [29, 88], particularly if combined with carbon labels and especially with environmentally concerned consumers [85].

**Envirofy.** Four traffic light colour coded labels are displayed under each product - globe (TEI), factory (Food Production), vehicle (Transport), and recycling (Packaging) (Figure 1) - allowing for high level information at a single glance [28]. The display of these four pieces of information encourage consumers to actively compare the environmental performance of products [74]. The threshold values for the traffic light colours are based on [6]. If information for a product’s FP, T, or P calculations lacked, the corresponding icons

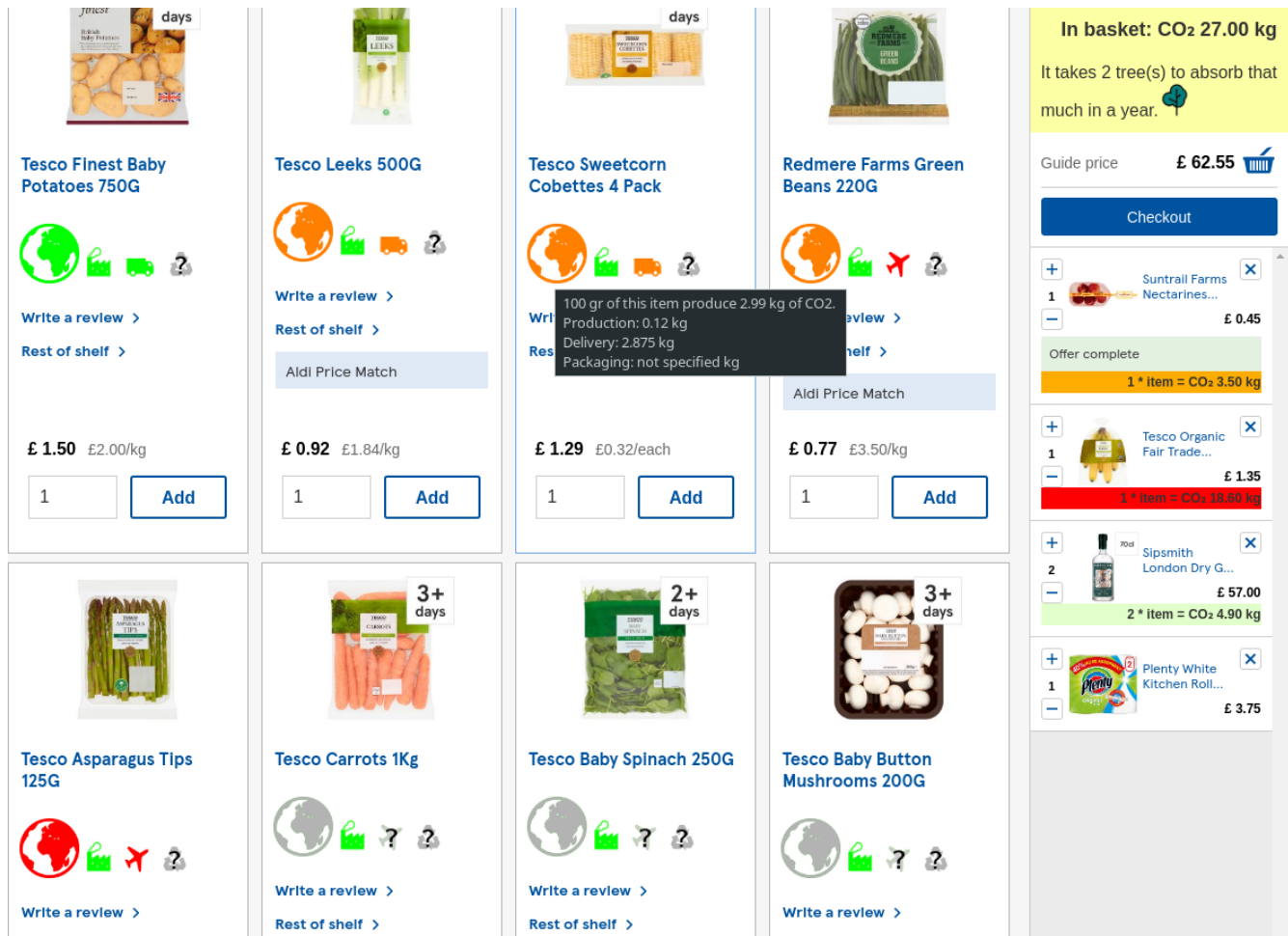


Figure 1: Envirofy’s interface for Tesco PLC [65]. The query word was “fresh vegetables”, date 16/07/2020.

were displayed in grey with a superposed question mark (Figure 1). If products lacked data for FP or T, their globe was coded grey. Items in the basket were coloured according to the item’s total environmental performance.

## 4.2 Ordering Products by Environmental Impact

*BCTs:* Prompts/cues; restructuring physical environment; conserving mental resources. *Main function:* Environmental Restructuring.

*Related Work.* Consumer choices can be governed by the choice environment [45], and rearranging this environment can engage with consumer’s automatic and impulse-driven decision making [15]. This approach helps consumers to make better choices without appealing to reason or forcing certain choices upon them [38]. Shelf arrangement (i.e. accessibility; target foods on higher shelves versus lower shelves) and assortment structure (i.e. availability: offering an assortment of target foods) [89] can be successful in impacting food choices [91]. The essence of such ‘nudging’ approaches is to

change environments in such a way that the better choice becomes a more convenient, attractive, or normal choice [96].

*Envirofy.* The TEI of a food item determines the display order on the current web page. Items with small TEIs are presented at the top of the page (green globes), and items with increasingly higher impacts are lower on the page (orange or red globes). Items with inconclusive TEIs (grey globes) are appended to the end of the page, penalising the lack of environmental information.

## 4.3 Running Total and Presentation of Carbon Footprint Information

*BCTs:* self-monitoring of outcomes of behaviour; feedback on outcome of behaviour; information about social and environmental consequences; salience of consequences. *Main functions:* Knowledge, Training, Persuasion.

*Related Work.* Supplying consumers with consumption feedback in (near) real-time can change environmental behaviours [94], conditional on a person’s environmental attitude [37]. Many consumers,

however, may not understand or fully appreciate raw carbon footprint information, which can impact its interpretation and application [97]. Information format can influence interpretation; presenting tree equivalents (i.e. the number of trees required to offset a CO<sub>2</sub> value) can help people to visualise and provide context to the abstract CO<sub>2</sub> value [97].

*Envirofy.* Real-time feedback on the overall impact of the items currently in the user's basket are displayed. This includes the CO<sub>2</sub> value and the number of trees that would need to be planted to offset the current shop.

#### 4.4 Motivational Prompts and Perceived Consumer Effectiveness

*BCTs:* Credible source; information about social and environmental consequences; information about emotional consequences; verbal persuasion about capability; salience of consequences. *Main function:* Persuasion.

*Related Work.* Motivational messages, cues, and prompts can increase a consumer's perceived effectiveness, and ultimately impact their purchase of sustainable foods [39]. Motivational messages have been shown to significantly increase perceived competence, engagement, and intentions to shop greener [26, 70, 77] if consumers have knowledge on climate change already [54]. In particular, delivering motivational messages within the context that the desired behaviour could be performed (i.e. shopping) can aid the consumer in adhering to their goals [51].

*Envirofy.* One of six messages (Appendix A) is displayed at the beginning of each shop via a pop-up box. The aim is to improve perceived consumer effectiveness through messages explaining the impact of a shop from reputable sources (e.g. The Guardian). The messages target specific emotions tied to sustainable consumer behaviour, such as pride and guilt [70], concern [54], where possible focus on gains as opposed to a sense of loss or sacrifice [26], as well as social rather than personal impacts of climate change [77].

#### 4.5 Partial Information and Active Search

*BCTs:* Information about social and environmental consequences; prompts/cues. *Main functions:* Knowledge, Training.

*Related Work.* Making partial environmental performance information available to consumers encourages active search for a product's details [43]. This in return increases confidence in their knowledge and decision making and has a stronger impact on consumers' willingness to buy environmentally friendly items [8, 33].

*Envirofy.* A box with detailed environmental information is presented when a mouse hovers above a product. This includes the TEI per 100 grams of the product, and a decomposition of this value into FP, T, and P values (Figure 1). Thus, the hover box encourages the consumer to compare the products [74] via numerical TEI values. It also provides the consumer with information in a familiar format, since nutrition values (e.g. calories, carbohydrates, protein) are also presented per 100 grams. Finally, the numerical values in the hover box encourage the consumer to actively search [43] a product's detail page (e.g. country of origin).

## 5 DISCUSSION

This paper presents the first real-world tool that helps online grocery shoppers to reduce their dietary carbon footprint by presenting behavioural intervention techniques at the point-of-purchase.

We used BCW "APEASE" criteria (i.e. Affordability, Practicality/Feasibility, Effectiveness, Acceptability, Safety and Equity) [53] to make design decisions, which enabled us to systematically justify and record these. However, evidence (Section 4) to support criteria other than Effectiveness, such as real-world Practicality and Acceptability, was scarce. These criteria relied instead on our own design experience. Social and cultural identity was a significant barrier identified, but not targeted (Table 2), because other barriers were considered to be more Practical and Acceptable to address at the point-of-purchase. We believe that sustainable HCI researchers have a central role in pushing the boundaries of intervention development: targeting the most challenging barriers, innovating novel BCT designs, empirically evaluating these using APEASE criteria, and sharing them to contribute to an evidence base [36] that complements and advances environmental behaviour change theory.

In addition to theory, existing evidence, and our own experience, we consulted potential users using think aloud methods. However, this was only to refine BCT operationalisations (Section 4) once most BCW stages were complete. Showing users concrete operationalisations of BCTs provided us with useful feedback to further optimise Envirofy (e.g. more meaningful visual representation of a shop's carbon footprint such as "planets used") [97] and additional BCTs it could support (e.g. contextualising CO<sub>2</sub> values with a target CO<sub>2</sub> per person, i.e. goal setting [76]). It may be more challenging to explore potential users' APEASE-related perspectives within earlier stages of the BCW (e.g. the acceptability of abstract theoretical concepts such as "self-monitoring"), however co-design methods should be employed early [68] in any intervention development work.

Beyond front-end development, further algorithmic work is required, and underway, to reduce the carbon footprint of Envirofy itself. Currently, Envirofy crawls the detail pages for each product on the current page, and as users execute on average 30 queries per shop (based on our one-month-long pilot study, n=6, 5 females, age 31.6 ± 6.7), this can result in around 4.89 kilograms of CO<sub>2</sub> per shop. We aim to mitigate this by crawling all data once and storing CO<sub>2</sub> values on our server. This will result in just 0.204 kg CO<sub>2</sub> per shop. Thus, when deciding which intervention techniques to design and operationalise, the environmental footprint required (e.g. to provide real-time feedback) should be considered in addition to APEASE criteria.

Envirofy delivers intervention techniques, in real-time, within the context which purchase barriers operate (i.e. the intention-behaviour gap that occurs when shopping). Envirofy is also uniquely suited to a real-world evaluation in this context, to assess whether it actually changes shoppers' purchases and associated CO<sub>2</sub> values (i.e. closes the intention-behaviour gap). This will involve logging this data and randomising users to receive all or no components (Section 4). To further optimise Envirofy, we will also explore *who* it works for and *how* it changes behaviour [44], by collecting demographics known to influence eco-friendly food purchases (Appendix B), and

assessing Envirofy's direct impact on the barriers identified (e.g. on Knowledge and Perceived Consumer Effectiveness, Appendix C). Such real-world evaluations will need to consider the acceptability of collecting shopping data which is perceived as very personal [1]. Overall, the intention-behaviour gap is a widespread problem across several domains of sustainability beyond food choices [19]. The methodological approach and designs reported in this paper should be explored to improve sustainable shopping for a range of online products and marketplaces.

Envirofy supports individual-level behavioural changes, while providing the user with the freedom of choice. During BCW stages 1-3, other stakeholder behaviours were considered, including those of retailers and food producers. The concept of "spillover" (i.e. selecting behaviours that may positively impact others' behaviours) [53, 87], suggested that consumers choosing more sustainable foods may drive the market for retailers and food producers to sell and produce sustainable foods. Envirofy supports this by e.g. reordering food items according to their environmental impact, which may incentivise producers to optimise their ranking. Designing for other stakeholders in this space should be explored, however targeting consumers directly may be a relatively quick route to substantially reducing carbon emissions, and buy time needed for large-scale industrial changes, transitions to greener production and supply chains [62], and more eco-friendly policies [84].

## 6 CONCLUSION

To alter the substantial impact of our food choices on the planet, individuals are required to purchase more environmentally friendly food. Envirofy helps to address this requirement by presenting theory- and evidence-based behavioural intervention techniques, at the point-of-purchase, when online shopping. HCI researchers have an important role in designing, developing and evaluating novel behavioural interventions that target sustainable food choices, intention-behaviour gaps in other domains, and ultimately in reducing GHG emissions.

## REFERENCES

- [1] Gina M Almerico. 2014. Food and identity: Food studies, cultural, and personal identity. *Journal of International Business and Cultural Studies* 8 (2014), 1.
- [2] Brandon Herbert Baker. 2013. *High fidelity website research: using a browser extension to provide a natural environment*. Ph.D. Dissertation. Massachusetts Institute of Technology.
- [3] Mike Berners-Lee. 2011. *How bad are bananas?: the carbon footprint of everything*. Greystone Books.
- [4] Anders Biel and Ulf Dahlstrand. 2005. Values and habits: a dual-process model. *Environment, information and consumer behaviour* 33 (2005).
- [5] Marcela C. C. Bomfim, Sharon I. Kirkpatrick, Lennart E. Nacke, and James R. Wallace. 2020. Food Literacy While Shopping: Motivating Informed Food Purchasing Behaviour with a Situated Gameful App. In *Proceedings of the 2020 CHI Conference on Human Factors in Computing Systems* (Honolulu, HI, USA) (CHI '20). Association for Computing Machinery, New York, NY, USA, 1–13. <https://doi.org/10.1145/3313831.3376801>
- [6] Florentine Brunner, Verena Kurz, David Bryngelsson, and Fredrik Hedenus. 2018. Carbon Label at a University Restaurant – Label Implementation and Evaluation. *Ecological Economics* 146 (2018), 658 – 667. <https://doi.org/10.1016/j.ecolecon.2017.12.012>
- [7] Damian Carrington. 2018. *Avoiding meat and dairy is 'single biggest way' to reduce your impact on Earth*. <https://www.theguardian.com/environment/2018/may/31/avoiding-meat-and-dairy-is-single-biggest-way-to-reduce-your-impact-on-earth>
- [8] Yu-Chen Chen, Rong-An Shang, and Chen-Yu Kao. 2009. The effects of information overload on consumers' subjective state towards buying decision in the internet shopping environment. *Electronic Commerce Research and Applications* 8, 1 (2009), 48 – 58. <https://doi.org/10.1016/j.elerap.2008.09.001>
- [9] Á Ni Choisdealbha and Peter D Lunn. 2020. Green and Simple: Disclosures on Eco-labels Interact with Situational Constraints in Consumer Choice. *Journal of Consumer Policy* 43, 4 (2020), 699–722.
- [10] Laurie Clarke. 2019. *The practical ways to reduce your carbon footprint (that actually work)*. <https://www.wired.co.uk/article/reduce-carbon-footprint>
- [11] Peter Craig, Paul Dieppe, Sally Macintyre, Susan Michie, Irwin Nazareth, and Mark Petticrew. 2008. Developing and evaluating complex interventions: the new Medical Research Council guidance. *Bmj* 337 (2008).
- [12] Inc. CSG, Computer Support Group and CSGNetwork.Com. 2020. *Countries, Capitals, Latitude and Longitude Table*. <http://www.csghnetwork.com/linfotable.html>
- [13] Rhys Dalgleish. 2021. *Internet sales as a percentage of total retail sales (ratio) (%)*. <https://www.ons.gov.uk/businessindustryandtrade/retailindustry/timeseries/j4mc/drsi>
- [14] Elisa De Marchi, Vincenzina Caputo, Rodolfo M. Nayga, and Alessandro Banterle. 2016. Time preferences and food choices: Evidence from a choice experiment. *Food Policy* 62 (2016), 99 – 109. <https://doi.org/10.1016/j.foodpol.2016.05.004>
- [15] René A. de Wijk, Anna J. Maaskant, Ilse A. Polet, Nancy T. E. Holthuysen, Ellen van Kleef, and Monique H. Vingerhoeds. 2016. An In-Store Experiment on the Effect of Accessibility on Sales of Wholegrain and White Bread in Supermarkets. *PLOS ONE* 11, 3 (03 2016), 1–8. <https://doi.org/10.1371/journal.pone.0151915>
- [16] Christopher Dey, Charles Berger, Barney Foran, Miles Foran, Rowena Joske, Manfred Lenzen, and Richard Wood. 2007. Household environmental pressure from consumption: an Australian environmental atlas. Sydney University Press.
- [17] Aaron Dormer, Donal P. Finn, Patrick Ward, and John Cullen. 2013. Carbon footprint analysis in plastics manufacturing. *Journal of Cleaner Production* 51 (2013), 133 – 141. <https://doi.org/10.1016/j.jclepro.2013.01.014>
- [18] Gareth Edwards-Jones. 2010. Does eating local food reduce the environmental impact of food production and enhance consumer health? *Proceedings of the Nutrition Society* 69, 4 (2010), 582–591. <https://doi.org/10.1017/S0029665110002004>
- [19] Ghina ElHaffar, Fabien Durif, and Laurette Dubé. 2020. Towards closing the attitude-intention-behavior gap in green consumption: A narrative review of the literature and an overview of future research directions. *Journal of Cleaner Production* 275 (2020), 122556. <https://doi.org/10.1016/j.jclepro.2020.122556>
- [20] Leisa Reinecke Flynn and Ronald E. Goldsmith. 1999. A Short, Reliable Measure of Subjective Knowledge. *Journal of Business Research* 46, 1 (1999), 57 – 66. [https://doi.org/10.1016/S0148-2963\(98\)00057-5](https://doi.org/10.1016/S0148-2963(98)00057-5)
- [21] Time for Change. 2020. *CO2 emissions for shipping of goods*. <https://timeforchange.org/co2-emissions-for-shipping-of-goods/>
- [22] Oliver Franklin-Wallis. 2019. *'Plastic recycling is a myth': what really happens to your rubbish?* <https://www.theguardian.com/environment/2019/aug/17/plastic-recycling-myth-what-really-happens-your-rubbish>
- [23] Jon Froehlich, Leah Findlater, and James Landay. 2010. The Design of Eco-Feedback Technology. In *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems* (Atlanta, Georgia, USA) (CHI '10). Association for Computing Machinery, New York, NY, USA, 1999–2008. <https://doi.org/10.1145/1753326.1753629>
- [24] Jon Froehlich, Leah Findlater, Marilyn Ostergren, Solai Ramanathan, Josh Peterson, Inness Wragg, Eric Larson, Fabia Fu, Mazhengmin Bai, Shwetak Patel, and James A. Landay. 2012. The Design and Evaluation of Prototype Eco-Feedback Displays for Fixture-Level Water Usage Data. In *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems* (Austin, Texas, USA) (CHI '12). Association for Computing Machinery, New York, NY, USA, 2367–2376. <https://doi.org/10.1145/2207676.2208397>
- [25] Juerg from Time for Change. 2020. *Plastic bags and plastic bottles – CO2 emissions during their lifetime*. <https://timeforchange.org/plastic-bags-and-plastic-bottles-co2-emissions-during-their-lifetime/>
- [26] Robert Gifford and Louise A. Comeau. 2011. Message framing influences perceived climate change competence, engagement, and behavioral intentions. *Global Environmental Change* 21, 4 (2011), 1301 – 1307. <https://doi.org/10.1016/j.gloenvcha.2011.06.004>
- [27] Mark R. Gleim, Jeffery S. Smith, Demetra Andrews, and J. Joseph Cronin. 2013. Against the Green: A Multi-method Examination of the Barriers to Green Consumption. *Journal of Retailing* 89, 1 (2013), 44 – 61. <https://doi.org/10.1016/j.jretai.2012.10.001>
- [28] Yanne Goossens, Paulien Berrens, Lynn Charleer, Pieter Coremans, Melanie Houbrechts, Charlotte Vervae, Johan De Tavernier, and Annemie Geeraerd. 2017. Qualitative assessment of eco-labels on fresh produce in Flanders (Belgium) highlights a potential intention–performance gap for the supply chain. *Journal of Cleaner Production* 140 (2017), 986 – 995. <https://doi.org/10.1016/j.jclepro.2016.05.063> Towards eco-efficient agriculture and food systems: selected papers addressing the global challenges for food systems, including those presented at the Conference "LCA for Feeding the planet and energy for life" (6–8 October 2015, Stresa & Milan Expo, Italy).
- [29] Klaus G. Grunert, Sophie Hieke, and Josephine Wills. 2014. Sustainability labels on food products: Consumer motivation, understanding and use. *Food Policy* 44 (2014), 177 – 189. <https://doi.org/10.1016/j.foodpol.2013.12.001>

- [30] Daniel Hanss. 2012. Explaining sustainable consumption. Findings from cross-sectional and intervention approaches. (2012).
- [31] Daniel Hanss and Rouven Doran. 2020. Perceived consumer effectiveness. *Responsible Consumption and Production* (2020), 535–544.
- [32] Hanna Hartikainen, Taneli Roininen, Juha-Matti Katajajuuri, and Hannele Pulkkinen. 2014. Finnish consumer perceptions of carbon footprints and carbon labelling of food products. *Journal of Cleaner Production* 73 (2014), 285–293. <https://doi.org/10.1016/j.jclepro.2013.09.018> Towards eco-efficient agriculture and food systems: Selected papers from the Life Cycle Assessment (LCA) Food Conference, 2012, in Saint Malo, France.
- [33] Gerald Häubl and Valerie Trifts. 2000. Consumer Decision Making in Online Shopping Environments: The Effects of Interactive Decision Aids. *Marketing Science* 19, 1 (2000), 4–21. <https://doi.org/10.1287/mksc.19.1.4.15178> arXiv:<https://doi.org/10.1287/mksc.19.1.4.15178>
- [34] Björn Hedin, Cecilia Katzeff, Elna Eriksson, and Daniel Pargman. 2019. A Systematic Review of Digital Behaviour Change Interventions for More Sustainable Food Consumption. *Sustainability* 11, 9 (2019). <https://doi.org/10.3390/su11092638>
- [35] Eric B. Hekler, Predrag Klasnja, Jon E. Froehlich, and Matthew P. Buman. 2013. Mind the Theoretical Gap: Interpreting, Using, and Developing Behavioral Theory in HCI Research. In *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems* (Paris, France) (CHI '13). Association for Computing Machinery, New York, NY, USA, 3307–3316. <https://doi.org/10.1145/2470654.2466452>
- [36] Eric B. Hekler, Predrag Klasnja, William T. Riley, Matthew P. Buman, Jennifer Huberty, Daniel E. Rivera, and Cesar A. Martin. 2016. Agile science: creating useful products for behavior change in the real world. *Translational Behavioral Medicine* 6, 2 (02 2016), 317–328. <https://doi.org/10.1007/s13142-016-0395-7> arXiv:[https://academic.oup.com/tbm/article-pdf/6/2/317/22066988/13142\\_2016\\_article\\_395.pdf](https://academic.oup.com/tbm/article-pdf/6/2/317/22066988/13142_2016_article_395.pdf)
- [37] Laura Henn, Oliver Taube, and Florian G. Kaiser. 2019. The role of environmental attitude in the efficacy of smart-meter-based feedback interventions. *Journal of Environmental Psychology* 63 (2019), 74–81. <https://doi.org/10.1016/j.jenvp.2019.04.007>
- [38] Gareth J Hollands, Ian Shemilt, Theresa M Marteau, Susan A Jebb, Michael P Kelly, Ryota Nakamura, Marc Suhrcke, and David Ogilvie. 2013. Altering micro-environments to change population health behaviour: towards an evidence base for choice architecture interventions. *BMC public health* 13, 1 (2013), 1–6.
- [39] Pirjo Honkanen and James A Yeung. 2015. What determines British consumers' motivation to buy sustainable seafood? *British Food Journal* (2015).
- [40] Michael S. Horn, Pryce Davis, Aleata K. Hubbard, Danielle Keifert, Zeina Atrash Leong, and Izabel C. Olson. 2011. Learning Sustainability: Families, Learning, and next-Generation Eco-Feedback Technology. In *Proceedings of the 10th International Conference on Interaction Design and Children* (Ann Arbor, Michigan) (IDC '11). Association for Computing Machinery, New York, NY, USA, 161–164. <https://doi.org/10.1145/1999030.1999051>
- [41] Michael D. Kaplowitz and Ralph Levine. 2005. How environmental knowledge measures up at a Big Ten university. *Environmental Education Research* 11, 2 (2005), 143–160. <https://doi.org/10.1080/1350462042000338324> arXiv:<https://doi.org/10.1080/1350462042000338324>
- [42] Paul M. Kellstedt, Sammy Zahran, and Arnold Vedlitz. 2008. Personal Efficacy, the Information Environment, and Attitudes Toward Global Warming and Climate Change in the United States. *Risk Analysis* 28, 1 (2008), 113–126. <https://doi.org/10.1111/j.1539-6924.2008.01010.x> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/j.1539-6924.2008.01010.x>
- [43] Atsushi Kimura, Yuji Wada, Akiko Kamada, Tomohiro Masuda, Masako Okamoto, Sho ichi Goto, Daisuke Tsuzuki, Dongsheng Cai, Takashi Oka, and Ippeta Dan. 2010. Interactive effects of carbon footprint information and its accessibility on value and subjective qualities of food products. *Appetite* 55, 2 (2010), 271–278. <https://doi.org/10.1016/j.appet.2010.06.013>
- [44] Predrag Klasnja, Sunny Consolvo, and Wanda Pratt. 2011. How to Evaluate Technologies for Health Behavior Change in HCI Research. In *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems* (Vancouver, BC, Canada) (CHI '11). Association for Computing Machinery, New York, NY, USA, 3063–3072. <https://doi.org/10.1145/1978942.1979396>
- [45] Verena Kurz. 2018. Nudging to reduce meat consumption: Immediate and persistent effects of an intervention at a university restaurant. *Journal of Environmental Economics and Management* 90 (2018), 317–341. <https://doi.org/10.1016/j.jeem.2018.06.005>
- [46] Garrett Lentz, Sean Connelly, Miranda Miroso, and Tim Jowett. 2018. Gauging attitudes and behaviours: Meat consumption and potential reduction. *Appetite* 127 (2018), 230–241. <https://doi.org/10.1016/j.appet.2018.04.015>
- [47] Veranika Lim, Arvid Jense, Joes Janmaat, and Mathias Funk. 2014. Eco-Feedback for Non-Consumption. In *Proceedings of the 2014 ACM International Joint Conference on Pervasive and Ubiquitous Computing: Adjunct Publication* (Seattle, Washington) (UbiComp '14 Adjunct). Association for Computing Machinery, New York, NY, USA, 99–102. <https://doi.org/10.1145/2638728.2638772>
- [48] Ling Luo, Bin Li, Shlomo Berkovsky, Irena Koprincka, and Fang Chen. 2017. Online Engagement for a Healthier You: A Case Study of Web-Based Supermarket Health Program. In *Proceedings of the 26th International Conference on World Wide Web Companion* (Perth, Australia) (WWW '17 Companion). International World Wide Web Conferences Steering Committee, Republic and Canton of Geneva, CHE, 1053–1061. <https://doi.org/10.1145/3041021.3055129>
- [49] Jennie I. Macdiarmid, Flora Douglas, and Jonina Campbell. 2016. Eating like there's no tomorrow: Public awareness of the environmental impact of food and reluctance to eat less meat as part of a sustainable diet. *Appetite* 96 (2016), 487–493. <https://doi.org/10.1016/j.appet.2015.10.011>
- [50] Adriane Marie. 2018. *Carbon Footprints of Foods List*. <https://healabel.com/carbon-footprint-of-foods>
- [51] Doug McKenzie-Mohr and P. Wesley Schultz. 2014. Choosing Effective Behavior Change Tools. *Social Marketing Quarterly* 20, 1 (2014), 35–46. <https://doi.org/10.1177/1524500413519257> arXiv:<https://doi.org/10.1177/1524500413519257>
- [52] S Michie, M Johnston, C Abraham, R Lawton, D Parker, and A Walker. 2005. Making psychological theory useful for implementing evidence based practice: a consensus approach. *BMJ Quality & Safety* 14, 1 (2005), 26–33. <https://doi.org/10.1136/qshc.2004.011155> arXiv:<https://qualitysafety.bmj.com/content/14/1/26.full.pdf>
- [53] Susan Michie, Maartje M Van Stralen, and Robert West. 2011. The behaviour change wheel: a new method for characterising and designing behaviour change interventions. *Implementation science* 6, 1 (2011), 42.
- [54] Taciano L. Milfont. 2012. The Interplay Between Knowledge, Perceived Efficacy, and Concern About Global Warming and Climate Change: A One-Year Longitudinal Study. *Risk Analysis* 32, 6 (2012), 1003–1020. <https://doi.org/10.1111/j.1539-6924.2012.01800.x> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/j.1539-6924.2012.01800.x>
- [55] Siwa Msangi, Mark W Rosegrant, et al. 2012. Feeding the future's changing diets: Implications for agriculture markets, nutrition, and policy. *Edited by Shenggen Fan and Rajul Pandya-Lorch* (2012), 65.
- [56] Jaana-Piia Mäkinen and Annukka Vainio. 2014. Barriers to climate-friendly food choices among young adults in Finland. *Appetite* 74 (2014), 12–19. <https://doi.org/10.1016/j.appet.2013.11.016>
- [57] Hung Vu Nguyen, Cuong Hung Nguyen, and Thoa Thi Bao Hoang. 2019. Green consumption: Closing the intention-behavior gap. *Sustainable Development* 27, 1 (2019), 118–129. <https://doi.org/10.1002/sd.1875> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1002/sd.1875>
- [58] The Vegetarian Society of the United Kingdom Limited. 2020. *Seasonal UK grown produce*. <https://vegsoc.org/cookery-school/blog/seasonal-uk-grown-produce/>
- [59] Angela Peters-Teixeira and Neela Badrie. 2005. Consumers' perception of food packaging in Trinidad, West Indies and its related impact on food choices. *International Journal of Consumer Studies* 29, 6 (2005), 508–514. <https://doi.org/10.1111/j.1470-6431.2005.00419.x> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1111/j.1470-6431.2005.00419.x>
- [60] Petromil Petkov, Suparna Goswami, Felix Köbner, and Helmut Krcmar. 2012. Personalised Eco-Feedback as a Design Technique for Motivating Energy Saving Behaviour at Home. In *Proceedings of the 7th Nordic Conference on Human-Computer Interaction: Making Sense Through Design* (Copenhagen, Denmark) (NordiCHI '12). Association for Computing Machinery, New York, NY, USA, 587–596. <https://doi.org/10.1145/2399016.2399106>
- [61] Brad Plumer. 2016. *Study: Going vegetarian can cut your food carbon footprint in half*. <https://www.vox.com/2014/7/2/5865109/study-going-vegetarian-could-cut-your-food-carbon-footprint-in-half>
- [62] J. Poore and T. Nemecek. 2018. Reducing food's environmental impacts through producers and consumers. *Science* 360, 6392 (2018), 987–992. <https://doi.org/10.1126/science.aaq0216> arXiv:<https://science.sciencemag.org/content/360/6392/987.full.pdf>
- [63] Elena Claire Ricci, Alessandro Banterle, and Stefanelle Stranieri. 2018. Trust to Go Green: An Exploration of Consumer Intentions for Eco-friendly Convenience Food. *Ecological Economics* 148 (2018), 54–65. <https://doi.org/10.1016/j.ecolecon.2018.02.010>
- [64] Flanagan Logistics Warehouse Space. All rights reserved. 2017. *How Is Food Transported?* <https://www.warehouse-space.co.uk/food-transport.html>
- [65] Tesco.com 2020 All rights reserved. 2020. *Tesco Grocery*. <https://www.tesco.com/groceries/en-GB/>
- [66] Hannah Ritchie. 2017. Meat and Dairy Production. *Our World in Data* (2017). <https://ourworldindata.org/meat-production>
- [67] Sandra Rousseau and Liesbet Vranken. 2013. Green market expansion by reducing information asymmetries: Evidence for labeled organic food products. *Food Policy* 40 (2013), 31–43. <https://doi.org/10.1016/j.foodpol.2013.01.006>
- [68] Elizabeth B-N Sanders. 2002. From user-centered to participatory design approaches. In *Design and the social sciences*. CRC Press, 18–25.
- [69] Angela Sanguinetti, Kelsea Dombrovski, and Suhaila Sikand. 2018. Information, timing, and display: A design-behavior framework for improving the effectiveness of eco-feedback. *Energy Research & Social Science* 39 (2018), 55–68.

- <https://doi.org/10.1016/j.erss.2017.10.001>
- [70] Claudia R Schneider, Lisa Zaval, Elke U Weber, and Ezra M Markowitz. 2017. The influence of anticipated pride and guilt on pro-environmental decision making. *PLoS one* 12, 11 (2017), e0188781.
- [71] W3 Schools. 2020. *Browser Statistics*. <https://www.w3schools.com/browsers/default.asp>
- [72] Michael Schulte-Mecklenbeck, Matthias Sohn, Emanuel de Bellis, Nathalie Martin, and Ralph Hertwig. 2013. A lack of appetite for information and computation. Simple heuristics in food choice. *Appetite* 71 (2013), 242 – 251. <https://doi.org/10.1016/j.appet.2013.08.008>
- [73] Zero Waste Scotland. 2020. *The carbon impacts of recycling and the effects of transport*. <https://www.zerowastescotland.org.uk/sites/default/files/Carbon%20impacts%20of%20recycling%20and%20transport.pdf>
- [74] Anne Sharp and Meagan Wheeler. 2013. Reducing householders' grocery carbon emissions: Carbon literacy and carbon label preferences. *Australasian Marketing Journal (AMJ)* 21, 4 (2013), 240 – 249. <https://doi.org/10.1016/j.ausmj.2013.08.004>
- [75] Sharon Shewmake, Abigail Okrent, Lanka Thabrew, and Michael Vandenberg. 2015. Predicting consumer demand responses to carbon labels. *Ecological Economics* 119 (2015), 168 – 180. <https://doi.org/10.1016/j.ecolecon.2015.08.007>
- [76] Mical Kay Shilts, Marcel Horowitz, and Marilyn S. Townsend. 2004. Goal Setting as a Strategy for Dietary and Physical Activity Behavior Change: A Review of the Literature. *American Journal of Health Promotion* 19, 2 (2004), 81–93. <https://doi.org/10.4278/0890-1171-19.2.81> PMID: 15559708.
- [77] Alexa Spence and Nick Pidgeon. 2010. Framing and communicating climate change: The effects of distance and outcome frame manipulations. *Global Environmental Change* 20, 4 (2010), 656 – 667. <https://doi.org/10.1016/j.gloenvcha.2010.07.002> 20th Anniversary Special Issue.
- [78] Marco Springmann, H. Charles J. Godfray, Mike Rayner, and Peter Scarborough. 2016. Analysis and valuation of the health and climate change cobenefits of dietary change. *Proceedings of the National Academy of Sciences* 113, 15 (2016), 4146–4151. <https://doi.org/10.1073/pnas.1523119113> arXiv:<https://www.pnas.org/content/113/15/4146.full.pdf>
- [79] Alain Starke, Martijn Willemsen, and Chris Snijders. 2017. Effective User Interface Designs to Increase Energy-Efficient Behavior in a Rasch-Based Energy Recommender System. In *Proceedings of the Eleventh ACM Conference on Recommender Systems (Como, Italy) (RecSys '17)*. Association for Computing Machinery, New York, NY, USA, 65–73. <https://doi.org/10.1145/3109859.3109902>
- [80] Carmen Tanner and Sybille Wölfling Kast. 2003. Promoting sustainable consumption: Determinants of green purchases by Swiss consumers. *Psychology & Marketing* 20, 10 (2003), 883–902. <https://doi.org/10.1002/mar.10101> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1002/mar.10101>
- [81] Naundefineda Terzimehić, Christina Schneegass, and Heinrich Hußmann. 2017. Exploring Challenges in Automated Just-In-Time Adaptive Food Choice Interventions. In *Proceedings of the 2nd International Workshop on Multimedia for Personal Health and Health Care (Mountain View, California, USA) (MMHealth '17)*. Association for Computing Machinery, New York, NY, USA, 81–84. <https://doi.org/10.1145/3132635.3132648>
- [82] Tesco.com. 2020. *Sharwoods Green Label Mango Chutney 227G*. <https://www.tesco.com/groceries/en-GB/products/254865566>
- [83] Joël Thibert and Madhav G. Badami. 2011. Estimating and communicating food system impacts: A case study in Montreal, Quebec. *Ecological Economics* 70, 10 (2011), 1814 – 1821. <https://doi.org/10.1016/j.ecolecon.2011.05.008>
- [84] Vanessa Thomas, Christian Remy, Mike Hazas, and Oliver Bates. 2017. HCI and Environmental Public Policy: Opportunities for Engagement. In *Proceedings of the 2017 CHI Conference on Human Factors in Computing Systems (Denver, Colorado, USA) (CHI '17)*. Association for Computing Machinery, New York, NY, USA, 6986–6992. <https://doi.org/10.1145/3025453.3025579>
- [85] John Thøgersen and Kristian S. Nielsen. 2016. A better carbon footprint label. *Journal of Cleaner Production* 125 (2016), 86 – 94. <https://doi.org/10.1016/j.jclepro.2016.03.098>
- [86] Christina Tobler, Vivianne H.M. Visschers, and Michael Siegrist. 2011. Eating green. Consumers' willingness to adopt ecological food consumption behaviors. *Appetite* 57, 3 (2011), 674 – 682. <https://doi.org/10.1016/j.appet.2011.08.010>
- [87] Heather Barnes Truelove, Amanda R. Carrico, Elke U. Weber, Kaitlin Toner Raimi, and Michael P. Vandenberg. 2014. Positive and negative spillover of pro-environmental behavior: An integrative review and theoretical framework. *Global Environmental Change* 29 (2014), 127 – 138. <https://doi.org/10.1016/j.gloenvcha.2014.09.004>
- [88] Mariëtte [van Amstel], Peter Driessen, and Pieter Glasbergen. 2008. Eco-labeling and information asymmetry: a comparison of five eco-labels in the Netherlands. *Journal of Cleaner Production* 16, 3 (2008), 263 – 276. <https://doi.org/10.1016/j.jclepro.2006.07.039>
- [89] Ellen Van Kleef, Kai Otten, and Hans CM van Trijp. 2012. Healthy snacks at the checkout counter: A lab and field study on the impact of shelf arrangement and assortment structure on consumer choices. *BMC public health* 12, 1 (2012), 1072.
- [90] P Van Loon, AC McKinnon, L Deketele, and J Dewaele. 2014. The growth of online retailing: A review of its carbon impacts. *Carbon Management* 5, 3 (2014), 285–292.
- [91] Jolien Vandenbroele, Hendrik Slabbinck, Anneleen Van Kerckhove, and Iris Vermeir. 2019. Mock meat in the butchery: Nudging consumers toward meat substitutes. *Organizational Behavior and Human Decision Processes* (2019). <https://doi.org/10.1016/j.obhdp.2019.09.004>
- [92] Iris Vermeir and Wim Verbeke. 2006. Sustainable food consumption: Exploring the consumer "attitude-behavioral intention" gap. *Journal of Agricultural and Environmental ethics* 19, 2 (2006), 169–194.
- [93] Iris Vermeir and Wim Verbeke. 2008. Sustainable food consumption among young adults in Belgium: Theory of planned behaviour and the role of confidence and values. *Ecological Economics* 64, 3 (2008), 542 – 553. <https://doi.org/10.1016/j.ecolecon.2007.03.007>
- [94] Desley Vine, Laurie Buys, and Peter Morris. 2013. The effectiveness of energy feedback for conservation and peak demand: A literature review. *Open Journal of Energy Efficiency* 2, 1 (2013), 7–15. <https://doi.org/10.4236/ojee.2013.21002>
- [95] Pieter Vlaeminck, Ting Jiang, and Liesbet Vranken. 2014. Food labeling and eco-friendly consumption: Experimental evidence from a Belgian supermarket. *Ecological Economics* 108 (2014), 180 – 190. <https://doi.org/10.1016/j.ecolecon.2014.10.019>
- [96] Brian Wansink. 2015. Change Their Choice! Changing Behavior Using the CAN Approach and Activism Research. *Psychology & Marketing* 32, 5 (2015), 486–500. <https://doi.org/10.1002/mar.20794> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1002/mar.20794>
- [97] E Owen D Waygood and Erel Avineri. 2011. Does "500g of CO2 for a five mile trip" mean anything? Towards more effective presentation of CO2 information. In *Proceedings of the Transportation Research Board 90th Annual Meeting*, 23–27.
- [98] Fredrik Wikström, Helén Williams, Karli Verghese, and Stephen Clune. 2014. The influence of packaging attributes on consumer behaviour in food-packaging life cycle assessment studies - a neglected topic. *Journal of Cleaner Production* 73 (2014), 100 – 108. <https://doi.org/10.1016/j.jclepro.2013.10.042> Towards eco-efficient agriculture and food systems: Selected papers from the Life Cycle Assessment (LCA) Food Conference, 2012, in Saint Malo, France.
- [99] Rayoung Yang, Mark W. Newman, and Jodi Forlizzi. 2014. Making Sustainability Sustainable: Challenges in the Design of Eco-Interaction Technologies. In *Proceedings of the SIGCHI Conference on Human Factors in Computing Systems (Toronto, Ontario, Canada) (CHI '14)*. Association for Computing Machinery, New York, NY, USA, 823–832. <https://doi.org/10.1145/2556288.2557380>
- [100] William Young, Kumju Hwang, Seonaidh McDonald, and Caroline J. Oates. 2010. Sustainable consumption: green consumer behaviour when purchasing products. *Sustainable Development* 18, 1 (2010), 20–31. <https://doi.org/10.1002/sd.394> arXiv:<https://onlinelibrary.wiley.com/doi/pdf/10.1002/sd.394>
- [101] Jorge Luis Zapico, Cecilia Katzeff, Ulrica Bohné, and Rebecca Milestad. 2016. Eco-Feedback Visualization for Closing the Gap of Organic Food Consumption. In *Proceedings of the 9th Nordic Conference on Human-Computer Interaction (Gothenburg, Sweden) (NordCHI '16)*. Association for Computing Machinery, New York, NY, USA, Article 75, 9 pages. <https://doi.org/10.1145/2971485.2971507>



## A APPENDIX A

Prompt	Reputable Source
Avoiding meat and dairy is the 'single biggest way' to reduce your impact on earth. The biggest analysis to date reveals the huge footprint of livestock - it provides just 18% of calories but takes up 83% of farmland.	The Guardian [7]
Choosing to eat lower on the food chain by eating less meat can significantly lower your impact on the environment. Reports suggest the amount of corn and grain needed to support 1 cow could feed 10–15 people. People are making dietary choices to reflect their feelings towards these impacts.	The Life Impact [50]
Choosing products with less plastic packaging can be even greener than recycling. Recent research suggests only 9% of plastic has ever been recycled and plastic films are very difficult to recycle.	The Guardian [22]
If you buy as much as you can that's grown or produced locally, you can save a huge amount of energy on shipping and can feel proud about the local alternatives you have picked.	Wired [10]
There could be a 49% reduction in greenhouse gas emissions from food production if we all reduced our meat intake. Research showed that a plant-based diet is the most carbon light (creating 6.4 pounds CO <sub>2</sub> per day), while a diet heavy in meat is also the heaviest in carbon (15.8 pounds CO <sub>2</sub> per day).	Oxford University Library [62]
The best meats to cut down on are from sheep and cows; the animals that produce the most atmosphere-frying methane. If every family in the UK swapped out a red meat based meal for a plant-based alternative just once a week, the environmental impact would be equivalent to taking 16 million cars off the road.	Vox [61]

**Table 3: Messages presented at the beginning of every shop.**

## B APPENDIX B

We will collect following demographics data: age, gender, level of education, employment status, income range (below / average / above UK income level for age group), living area (rural, city, sub-urban), number of adults in household, whether meals are home cooked, who the main cook is, who the main grocery shopper is, whether a specific diet is followed, reasons to follow that diet, and religious preferences.

## C APPENDIX C

Subjective Knowledge (Strongly Agree - 5 ... Strongly Disagree - 1)	Source
In general, I feel I know a great deal about environmental issues and problems.	[41]
I have a great deal of knowledge about green products ((e.g. energy-saving products, environmentally friendly foods, eco-friendly house products).	[27]
I have a great deal of knowledge about environmentally friendly foods.	[27]
I consider myself an expert on environmentally friendly foods.	[27]
I generally know less than my friends about environmentally friendly foods.	[27]
<b>Skills</b> (Strongly Agree - 5 ... Strongly Disagree - 1)	
When grocery shopping I know how to judge the environmental impact of food items.	[20]
When grocery shopping I think I know enough about carbon footprints to feel pretty confident when I make a purchase.	[20]
When grocery shopping I find it easy to choose environmentally friendly foods.	[27]
When grocery shopping I can identify environmentally friendly foods.	[27]
When grocery shopping I cannot distinguish between environmentally friendly and harmful food products.	[80]
When grocery shopping I can find environmentally friendly foods among other foods.	[27]
When grocery shopping I am aware of environmentally friendly foods.	[27]
When grocery shopping I do know the difference between environmentally friendly foods and standard foods.	[27]
<b>Beliefs about Consequences</b> (Strongly Agree - 5 ... Strongly Disagree - 1)	
I believe my actions have an influence on global warming and climate change.	[30, 42]
My green consumption behaviour can have a positive impact on the environment.	[30, 42]
It is worthwhile for the individual consumer to do something about pollution.	[27]
When I buy products, I try to consider how my use of them will affect the environment.	[27]
Since one person can have an effect on pollution, it makes a difference what I do.	[27]
<b>Objective Knowledge</b> (True & False)	
Milk in plastic packaging is more harmful for the environment than milk in cardboard cartons.	[80]
Less energy is used for meat production than for the equivalent amount of vegetables.	[80]
<b>Intention</b> (Strongly Agree - 5 ... Strongly Disagree - 1)	
I am willing to consider switching to other brands for ecological reasons.	[57]
I will consider buying environmentally friendly foods because they are less polluting.	[57]
I plan to buy environmentally friendly foods in the next month.	[57]

**Table 4: Questions to assess knowledge, beliefs, and intentions. Participants will fill in this questionnaire pre and post study.**